Broulee Surfers SLSC

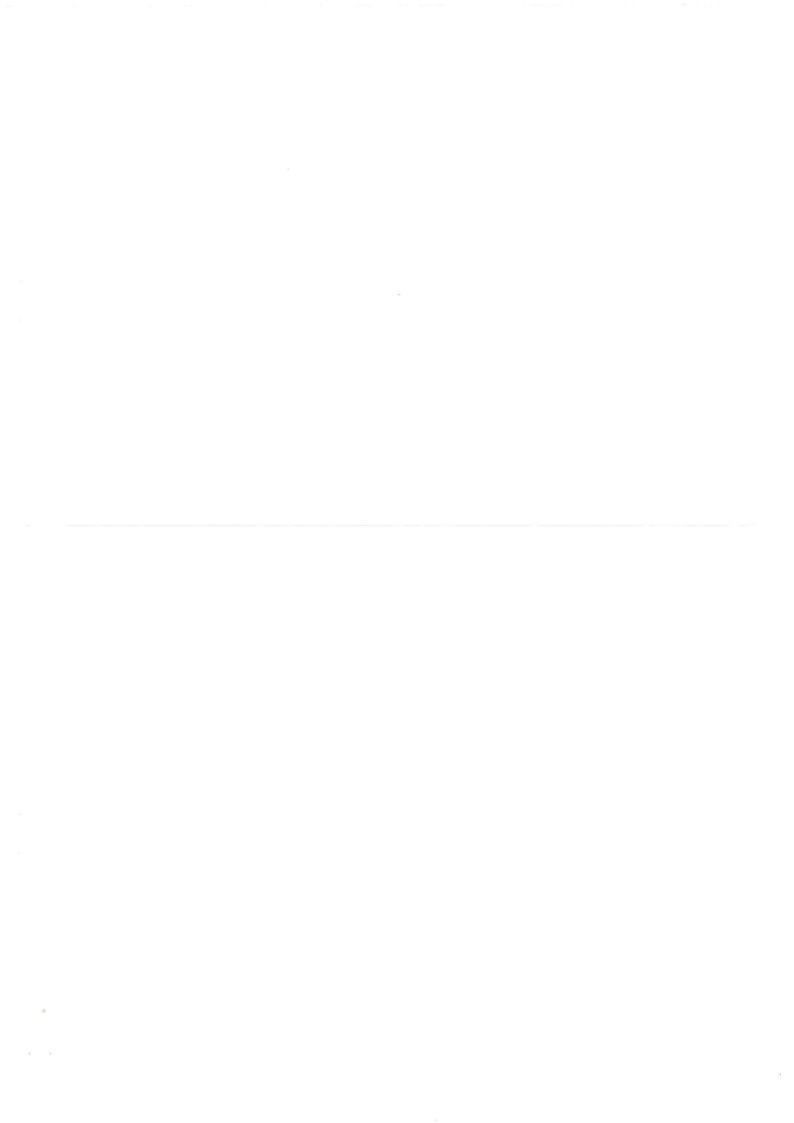
Annual Report 2011 - 2012



Celebrating 33 Years of Surf Life Saving in Broulee







Agenda

33rd Annual General Meeting

The 33rd Annual General Meeting of Broulee Surfers Surf Life Saving Club will be held in the Club House on Saturday the 21st July commencing at 5.00 pm. Refreshments will be provided after the meeting

Agenda

- 1. Welcome to members and guests
- 2. Apologies
- 3. Confirmation of the minutes of the 32nd Annual General Meeting
- 4. Business arising from the minutes
- Presentation of the Presidents Annual report and balance sheet as per the Annual Financial Report
- 6. Business arising
- Election of officers for the 2012 2013 season.
- 8. Confirmation of Auditors for the coming season.
- 9. "That Broulee SSLSC seeks affiliation for the 2012 2013 season with The Far South Coast Branch of Surf Life Saving NSW. SLS, SLSNSW and Australia. Further, that the articles, constitution, by-laws, regulations and resolutions, together with the awards and equipment of Surf Life Saving Australia Limited and/or affiliated State/Territory centres and /or branches, be accepted without reservation."
- The election to Honorary life membership of those members duly nominated by the Committee. The Nominated members being: Mark McLeay and Peter McKay.
- 11. General Business for which due notice has been given.

All Nominations for positions should be in the hands of the Secretary at least one hour before the meeting.

Any questions related to the financial report should be given to Lynda 7 days in advance, so that a full and accurate answer can be provided at the AGM.

OFFICE BEARERS 2011 - 2012

Patrons Radio

Rod Shannahan Tony Whelan

Claudia Dixon

President Craft

Geoff Wells Tim McDonald

Vice President IRB Captain
Allan Veness Peter McKay

Secretary Junior Coordinators
Wendy Law David & Wendy Law

Minutes Secretary Publicity Officer
Barbara Wells Andrew Edmunds

Treasurer Registrar

Lynda McKay Tim McDonald (snr)

Bernese Griffiths (jnr)

Club Captain Maintenance Officer

Gab Smith/Anthony Griffiths Peter Halkett

First Aid Officer Boat Captain
Melinda Brogan Gary Pettigrove

House Captain Broulee Boutique
Peter Haselden Barbara Wells /
Maureen Feltham

Chief Instructor Public Officer
Mick Lambert John Edmunds

OH & S Officer Child Protection Officer

Peter Haselden John Edmunds

Branch Delegates: Gordon Harris and John Edmunds

BSSLSC congratulates the following members who gained awards during the season.

Advanced Resuscitation Techniques Certificate

Christian Brogan and Melinda Brogan

Assessor - Bronze Medallion

Allan Veness

ATV Operator Certificate

Janelle Campbell Kirsty Campbell Michelle Cottington Kerryl Davies Andrew Edmunds John Edmunds Peter Haselden Bernie Lambert Mick Lambert James Langley Kirsty Luff Charlie Margues Mark Newcombe **Tony Nott** Jeff Prow Paul Read Martin Staker Ray Vest

ATV Operator Induction

Sean Brogan Brett Cox Scott Kemmis

Bronze Medallion and Certificate II in Public Safety (Aquatic Rescue)

Ryan Allpress Ned Brogan Lara Carloff Robert Carloff Nicole Cobb Haydan Connor David Hosking Scott Kemmis Steffan Kosky Ted Pettigrove Ewen Pollock Kaitlyn Bailey Samuel Bailey Terence Bailey Lucy Burrows Maddie Herrick Sue Lindsay Lucy Berry Jack Dunn Jesse Ekin Liam Brogan Tim McDonald Frankie Coen Anthony Edwards Michael Fearn Alison Butt Annie McAppion Nikki Stanley Tim Webster Nick Pedley

Michelle Sander

IRB Crew Certificate

Sean Brogan Daniel Hogg Richard Hogg Sam Pettigrove Ted Pettigrove

Silver Medallion - Basic Beach Management

Todd Dubois Tim McDonald

Training Officer - Advanced Resuscitation Techniques

Mick Lambert

Training Officer - Bronze Medallion

Allan Veness

Surf Rescue Certificate CPR Endorsed

Brae Campbell Emma Grayson
Alex Law Alex Gwynne
Portia Sarris Holly Beckett
Violetta Favaloro Ford Ferguson
Jono Hosking Clare Langley
Kelsey Pye Wesley Scholze

Madeline Grayson Cate Marques Molly Coen Peter Griffiths Abbey McDonald

Patrol Persons of the Year

Ken Murphy Kirsty Campbell

Young Achiever of the Year Ben McKay

<u>Club Person of the Year</u> Wendy Law

Sunday Morning Swim Champion Kerry Evans

Runner Up Swim Champion Joint: Jeff Prow and Emma Grayson



100% Patrollers for the Season

Anthony Griffiths	Ken Murphy	Darren Browning
Peter Haselden	Geoff Wells	Sean Brogan
Allan Veness	Diego Carrasco	John Edmunds
Ewen Pollock	Scott Elliott	Gary Pettigrove
Kelly Martin	Simon Fearn	Richard Hogg
Garry Griffiths	Kirsty Campbell	Narelle Pollock
James Langley	Catherine Prow	Alex Law
Simone Elliott	Sam Pettigrove	Pip Butt
Vikki Fischer	Ted Pettigrove	Emma Grayson
Madeline Grayson	Steve Ziegler	Andrew Edmunds
Scott Kemmis		

Presidents Report

What a year, simply put - it was huge. I've had to call on the whole club, in fact the whole community, to lend a hand many times over the past season, and you responded remarkably. Thank you.

The condemning of our deck late last year created a minor catastrophe for the club. Interim rescue came with scaffolding; thanks to Darren Browning for arranging this and to those who came along and helped put it all together.

The big commitment of course was the Tooheys Deck and Clubhouse Revamp during the Australia day week. This was a truly remarkable effort by the whole club and the community. Thank you all for your help! Special thanks to Steve Seath for his initial application to Tooheys. I also had tremendous support in this battle from SLSNSW who lobbied Tooheys on our behalf. This combined Tooheys and community effort certainly saved the club from an uncertain future and breathed a new lease of life into the old clubhouse building.

Not long after the Tooheys week, the club hosted the inaugural Bay to Breakers Ocean Swim. This was a huge success, with over 170 swimmers and extremely positive feedback from all who participated. The event, a joint venture with the Broulee & Mossy Point Community Association, received tremendous support from the community and businesses in the region. Special thanks to Garry Pettigrove for leading this hugely successful new event our calendar. Stay tuned for next year when we hope for a bigger and even better event.

Nippers have had another big year, with numbers growing to 145. The club won the FSC Dave Pheeney Junior Point Score Trophy. Congratulations Nippers and Managers & Trainers: Darren Browning, Shannon Doughty, Samantha Law, Tim McDonald, Peter Louttit, Jamie Griffiths, David Hoskings, Scott Elliott. Special thanks to our Nipper Coordinators Wendy & David Law who dedicated a huge amount of their time and have built the Broulee Nippers up tremendously over the past few years. Peter, Wendy and David are all stepping away from Nippers next season after many years leading this essential part of the club. Thank you for your contribution over so many years. The Nippers of today are our future; our future lifesavers and competitors in the years to come. Your guidance, skills training and encouragement ensures the future of the club.

Our Boat crews had another successful year. In the George Bass, the club entered two woman's crews, and finished with a second and a fourth. Congratulations. Thank you to all those who helped during the George Bass, in particular Mal MacCallum and Peter McKay who spent many hours in the IRBs helping with crew changes during the race. Our crews also performed well during the South Coast Boat Series and local carnivals (the Canberra girls came down for the Branch championships at Tathra as did our U19 boys who made the trip down then came back for their patrol giving the club very valuable points towards the Jack Beale trophy). Our U19 men and Open woman's crews made the trip to Karrawa for the Aussies and again performed creditably. Congratulations to you all and thank you to our club sweeps Gary Pettigrove, Rob Pollock and Darren Reidy.

The club has retained the Jack Beale Trophy as the champion club in the FSC Branch. Many of our competitors picked up Branch Champions, and Broulee again made its presence felt at the State and Aussie Championships this year, with Perry Wignall, Ben McKay, Billy Hughes-Tweedie & Annie Smith (competing for Warilla) all making semi finals and finals in a

number of events. Thanks to coaches and trainers, in particular Darren Phillips and Gordon Hughes. Darren was selected as FSC Coach of the year for his contribution. Congratulations! In September last year, three of our members (Darren Browning, Diego Carrasco & Scott Elliott) competed in the Coolangatta Gold, one of the most iconic and challenging multi-discipline races in Australia, and the longest race of its kind in the world. These three, along with Simone Elliott, also competed in the Narrathon at Narrabeen; a similar but shorter event to help prepare Simone for an assault of the "Gold" this year. Simone won this event in record time and we wait with anticipation for her race in September. These people are setting an incredible example for our young competitors coming through.

I have a number of other specific thank yous to make, and firstly and most importantly to my Committee, thank you! In particular the Executive Wendy Law (Secretary), Lynda McKay (Treasurer), Al Veness (Vice President), Anthony Griffiths (Club Captain) & Mick Lambert (Senior Training Officer). The whole committee's contribution has been huge.

To Laurie Whelan, our Web master – thank you. A web page is only as good as the information it holds and ours is kept up to date, thanks to Laurie. This year Laurie also set up the Ocean Swim web page, accessed by many outside the club and linked to the National Ocean swim Web Page. This entry is essential for a successful event. Thanks Laurie!

Thank you to our Training Officers, Peter Halpin, Al Veness, Gary Pettigrove, Diego Carrassco, Mark McLeay and particularly to Chief Instructor Mick Lambert and our Training Coordinator Shane Madden. Mick and his team continue to achieve an incredible output of newly qualified Bronze and other award holders. Thank you!

Our Duty Managers, Gordon Harris, Simon Fearn, Pete Haselden, John Edmunds, Ray Vest, Mark McLeay, Peter Halpin, Rob Pollock, Tim McDonald & Mick Lomax have all made a tremendous contribution. Giving up numerous Friday nights throughout the whole year to run our bar. Special thanks to Gordon Harris, our Bar Manager for overseeing the whole operation.

Thank you to our Bistro Ladies (and gents – thanks Shane)! In particular I would like to acknowledge Sue Lindsay and Claudia Dixon for leading our team of 'merry' helpers. Tremendous work ladies! Last Summer was a rocky start thanks to the uncertainty of the deck, but you rallied and we again had another successful Summer Bistro season that was enjoyed by locals and visitors alike.

Recently, the Club appointed David Butt from Canberra to Chair our Building Redevelopment Fund Committee. David has been very busy lobbying business and Government agencies trying to get the funding in place to commence the rebuild. While possibly and realistically a few years away from fruition, it is good to have someone like David leading this push. David also negotiated with Canberra University Architectural School with a view to using the Club as a project for the students to redesign the main clubhouse. Over the weekend of 1st to 3rd June, seven Post-Graduate Students camped at the club and spent their time developing concept drawings for a new clubhouse. The concepts they developed are very exciting, and the end result could be a unique, environmentally friendly and sustainable building that should serve the Club well for many years to come. Thanks David.

Broulee is building a remarkable reputation, not only in the sporting sphere where we are getting noticed nationally, but also and most importantly as a highly skilled and efficient emergency service. Some of you may not be aware, but consider these facts; over the last five years, through traditional beach patrols Broulee Surfers Surf Life Savers have: Rescued 137 People (36 last season), watched over in excess of 150,000 patrons, performed 192 first

aid treatments and carried out countless thousands of preventative actions. A tremendous effort from our patrollers – congratulations!

Patrols are only part of the picture. In the last 12 months, through the Surf Life Saving NSW emergency response system Broulee Lifesavers have been one of the busiest club on the NSW Coast, attending to 34 emergency callouts ranging from missing swimmers, capsized kayakers, attempted suicides, a helicopter crash and boating accidents, achieving a remarkable average response time to critical incidents of 12 minutes. As President, I can say I am extremely proud of this record. We can do this because we have highly skilled people to man the call out teams and the necessary equipment needed to perform the role.

There is a cost. It is not cheap to buy, run and maintain our equipment. We are trying to obtain and maintain the very best rescue equipment we can. New methods and equipment have been introduced to SLS continuously over the past century. In recent years we have seen the introduction of the Jet Ski. The Jet Ski is one of the most efficient, agile and fastest means to conduct a rescue available to SLS. There is a cost; but it is not as great as many of you may think. The Jetski so far this financial year has cost \$4091.35, however the FSC Branch has covered well over half this cost because SLS is subsidising its use and because some of the work it has done was on behalf of the Branch. Unfortunately, much of the cost this season was because the model we received was not suited to the type of work required. SLS are replacing it with a new upgraded model at no cost to the Branch or the Club.

However, there is another cost that many of you may not recognise; the human cost. Our Call Out Teams, both RWC drivers and our IRB Call Out Crews have completed many hours of training to get them to the level needed to perform this role. The rescues themselves can be very dangerous and often very exhausting. RWC drivers must hold a range of additional certificates before they can even train on the Jet Ski itself, including Senior First Aid, Emergency Management and Beach Management. Then they must undergo weeks of training on the ski before they are finally signed off. Then the work begins, including additional after hours Patrols, plus call outs, on top of their normal patrols.

By far the greatest contribution towards the success of the Call Out Teams has been the contribution made by our Club Captain, Anthony Griffiths. Anthony has completed a massive 151 patrol hours this past season. 68 hours of this total have been carried out through RWC patrols and emergency callouts. This past season, Broulee have been conducting roving RWC (Jet Ski) patrols, primarily checking the Moruya river mouth, the break wall area north of the river, North Broulee Beach, Tomaga river mouth and up to Rosedale Beach. The patrols are carried out usually between 4pm to 6pm, from December through to the end of April. Anthony, has led the way with his commitment to this new initiative on the FSC. Anthony's contribution has not just been restricted to the RWC, but also on Patrols – often covering for others who haven't turned up. On numerous occasions, he has stepped in and acted as Patrol Captain when one is not able to complete their roster. He is always willing to assist when asked. At the recent Branch Presentation Night, Anthony was awarded the Surf Life Saver of the Year. A great honour and well deserved.

One other person from our club needs special mention for the work he does, not so much specifically for this Club, but for SLS and the community; Andrew Edmunds. Andrew is the FSC Duty Officer and he has completed 124 Patrol Hours. If you consider we had 34 call outs,

think how many there might be between just north of the Bay down to the Victorian Border. Unfortunately across the branch, the drowning rate is the highest it has ever been, with eight fatalities. But this could have been far worse. Of the 53 callouts to unpatrolled locations, 61 people have been rescued. A huge number and Andrew has more often than not, coordinated the rescue operation with the respective Call Out teams, the Police and Maritime Services. Well done Andrew, you do a great job and we are proud of your contribution and proud that you are a member of our Club.

All the people I have mentioned are the backbone of the club and are essential to its viability, but they represent only part of the whole body, the Broulee SLSC. One Club — One Team with total membership of 388, including 145 Nippers and 114 Active patrollers. Our success is due largely because we are a team; A team that supports one another; A team that recognises the strengths of others and gets behind them to help them achieve their goals. As a team, the Club can grow from strength to strength, and achieve our primary role — patrolling our beach, saving lives and being ready to meet an emergency when required.

Geoff Wells President





Major Club Sponsors

All donations are greatly appreciated and help to keep the Club running.

Where possible, members should support those sponsors who support our Club.

DataFlex Pty Ltd

Tomakin Sports and Social Club

Eurobodalla Shire Council

SLS NSW

Eurobodalla Toyota

Moruya Hifi and Electrical

3-D Sails, Batemans Bay

GBG Plastering

Wysco Building Services

Rotary Club of Moruya

Banksia Village Social Club

Eurobodalla Vietnam Veterans Association

Moruya Veteran and Classic Car Club

Surf the Bay

DPO-Direct Plasterboard Outlet

Carpet Court

Broulee Supermarket

Offshore Surfshop

Eurobodalla Coast Skips

Club Captains Report

In a word: BUSY!!!

With over a record breaking 3,900 Patrol hours recorded, and our busiest call out season ever, the club has been phenomenally busy.

Below are the top 10 male and female patrol members

Leading Female Patrol		Leading Male Patrol Membe			
	Name	Hours		Name	Hours
1	Narelle Pollock	40.8	1	Anthony Griffiths	171.3
2	Kirsty Campbell	38.5	2	Andrew Edmunds	138
3	Emma Grayson	36.5	3	Darren Browning	85.5
4	Madeline Grayson	36.5	4	Diego Carrasco	79.5
5	Catherine Prow	36	5	Geoffrey Wells	67.8
6	Simone Elliott	35.8	6	Ken Murphy	66.8
7	Phillipa Butt	35.3	7	Peter Haselden	62.5
8	Kelley Martin	35	8	Sean Brogan	59.3
9	Vikki Fischer	34.8	9	Garry Griffiths	55.3
10	Karen Senior	34.8	10	John Edmunds	47.5

The club took on a new initiative this season with rostering. With a high number of patrollers also competitors, over half of all patrols were rostered around a large number of carnival and competition dates.

This proved successful in terms of allowing patrollers to attend more of their patrols without having to arrange substitutes and get enough hours up to qualify to compete, however with the club only having a small number of qualified patrollers for the required specialist positions on a patrol it meant some patrols had to be covered by other members to be able to operate.

As you can see below we are in desperate need of proficient IRB drivers and patrol captains, if we are going to continue with 10 Patrols.

If we can't cover the positions required for next season, it will mean some patrols will be have to be merged and more hours per season for everyone.

Current award proficiencies	Total	Male	Female
Bronze Medallion	158	111	47
ATV Operator Certificate	43	32	11
Advanced Resuscitation Techniques Certificate	37	28	9
IRB Crew Certificate	29	26	3
Surf Rescue Certificate (CPR Endorsed)	28	11	17
Spinal Management	15	13	2
Silver Medallion IRB Driver	14	13	1

The club has run numerous training courses throughout the season and will continue to do so over the off season. I would ask all of you to take advantage of this great opportunity to not only support the club, but also yourself.

Thank you to all members who supported the club and what we ultimately stand for, saving lives. We had over 30,000 people attend our beach this season, with 261 preventative actions and 50 rescues (30 through traditional patrols, 20 through RWC patrols).

The club callout team has played a leading role in the NSW emergency response system, responding to 21 13SURF callouts. All of these incidents are time critical and often covering remote locations. The club callout team comprising of primarily of Andrew Edmunds, Geoff Wells, Gary Robbins, Darren Browning, Anthony Griffiths, and when available Simon Fearn, Gabby Smith, and Diego Carrasco, responded to incidents from Tuross to Batemans Bay, including five drowning incidents, numerous major rescues and contributed to the saving of an additional 56 people through the duty officer system.

A special thanks to patrols 5 and 10 (rowers, and the usual club stalwarts who came down anyway to help) for volunteering to cover Christmas day so that other patrollers could spend the day with their families.

Stay safe and see you on the beach

Anthony Griffiths Club Captain

Training Report

The 2011 / 2012 season again saw a number of our members gain a variety of awards. These included Bronze Medallion (Certificate 11), Senior First Aid, Beach Management, IRB Drivers and Crewman as well as Surf Rescue. Congratulations to all these members.

The Club is very fortunate to have a group of dedicated trainers and assessors and thanks must go to Peter Halpin, Gary Pettigrove, Gary Robbins, Mark McLeay, Kim Griffiths, Adam Wells, Peter Haselden and Diego Carrasco for giving up their time during the season.

Thank you also to Melinda Brogan and James Langley for all their assistance with the instruction of the first aid components of various courses.

Shane Madden was also very busy throughout the season coordinating the different courses and ensuring that members were kept informed about upcoming courses. Thank you.

Finally thanks to Gordon and Wendy for all their help in entering the data for the various courses.

Mick Lambert



Broulee Surfers Boat Section Report

Highlights

- 16 Broulee open women raced in two crews in then 180km George Bass Surf Boat Marathon
- · Broulee crews finished second and fifth out of 12 women's crews
- Broulee "Coasties" broke three race records in GBM but couldn't beat mighty Torquay ladies
- The Club Christened the "Spike Spellacy" DataFlex surfboat
- Surfboats lead the swimmers around the course in the inaugural Bay to Breakers ocean swim, a great sight
- Branch Champions in Open Mens and Womens and the Under 19s
- Rooster River run 1st & 3rd Open Women
- Bondi Marathon to Watson Bay 1st Open Women
- U19's Mollymook ASRL AA 1st
- 1st round SCBS at Warilla Broulee placed 1st in three divisions (U23 Male, U23 Women, Open Women and 2nd in U19's
- U19's Semi Finalists Australian Titles
- U23 Women Semi Finalist Australian Titles

Crews

Bass Crews

Capitals: Gary Pettigrove, Kat Oates, Amanda Brian, Pip Butt, Mel Fitzgerald, Nicole Cobb, Annie McAppion, Nikki Stanley, Vikki Fischer and Reserve Aly Butt

Coasties: Rob Pollock, Nikki Kemp, Kimberli Eke, Michelle Cottington, Kerryn Hopkins, Louisa Bonner, Amy Morgan, Taylah Connaughton, Jaykie Bull and Reserve Kerryl Davies

Sprint Crews

Open Women

Captials: Katherine Oates, Annie McAppion, Pip Butt, Vikki Fischer, Nicole Cobb

Coasties: Rob Pollock, Louisa Bonner, Michelle Cottington, Nikky Kemp, Kimberli Eke, Amy Morgan

Under 19

Prawn Chips: Jack Dunn, Kim Suandee, Ned Brogan, Jessie Ekin, Gary Pettigrove, Darren Reidy,

Dim Sims, Rob Pollock, Hayden Connor, Ewen Pollock, Dean Scott, Jeffery Gamble Under 23

Male: Rob Pollock, Tom Hilyear, Dean Scott, Mat Ivanoff, Zac Oborn

Female: Rob Pollock, Jaykie Bull, Claudia Ferguson, Taylah Connaughton, Alisha Meek Reserve

Rob Pollock, Rob Dale, Mat Stevens, Craig Shepard, Warren Marshall, Darren Reidy.

Sweeps

Once again the sweeps carried a huge workload to get their crews in shape and to ensure the team pulled together. The sweeps this season included:

Rob Pollock swept five of the coastal crews and was had success with every crew at the various events during the season.

We welcomed Darren Reed to Broulee this season but unfortunately he damaged his shoulder in the first carnival.

Roy Booker, Ken Murphy, Sam Pettigrove and Tony Dale assisted training the crews.

Roy Booker was the fitness coordinator for coastal crews

Gary Pettigrove swept the Canberra based crews and swept the Prawn Chips under 19 crew at carnivals.

Sponsors

This season we welcomed a new sponsor in Dataflex, Brian Evans the CEO of Dataflex has a holiday house in Broulee and is a regular surfer at the coast. His company is a leading IT business in Canberra. The boat carries Spike's name and he witnessed the christening of the boat by Chris Churchill of Dataflex.

We had strong support from our current sponsors Eurobodalla Toyota and Moruya Hi Fi in the "Gordon Harris" surfboat.

We thank the Butt family for organizing a donation of a new set of cleaver oars for the crews.

Major Events

The Broulee boat crews competed in a large range of events during the season.

George Bass

The 180km – 7 day surf boat race from Batemans Bay to Eden saw two Broulee crews enter. The Coasties crew swept by Rob Pollock powered the "GH" Eurobodalla Toyota boat to second place overall and finished second in all but two legs behind the Torquay crew. Broulee and Torquay breaking three race records. The Capital crew swept by Gary Pettigrove was joined by Mel Fitzgerald in the last weeks finished 5th in the "Spike" Dataflex SurfBoat. We thank the teams of supporters who drove support boats, IRBs, cars and provided food before and after each day's leg.

Rooster River Run

Broulee entered two Women's crews in the Rooster River 12 km. The Capitals and Coasties raced 28 crews over the Georges Rover course. The Coasties swept by Rob Pollock won the Open Women's race and the Capitals swept finished third. A great start to the season. Bondi to Watson Bay

2nd year in a row Broulee have won, last year the U23 M and this year the Open Women division. Nikky Kemp, Taylah Connaughton [first marathon] Amy Morgan, Michelle Cottington, swept by Rob Pollock held off a determined Bondi crew to enter Sydney Heads and Watson Bay as winners in a very picturesque course.

South Coast Series

Broulee entered seven crews in the South coast sprint series. All crews performed to a high standard over the four events, Highlight being Round one where Broulee dominated with 3 Divisional wins and a 2nd.

It was disappointing that some crews had to withdraw from some events due to distracting behaviors and competing commitments.

Branch Championships

The Branch Championships were conducted at Tathra and Broulee entered an Open Women's Capitals crew and an Under 19 Prawn Chips crew which also rowed in the Open Men's division. All crews were swept by Gary Pettigrove. The crews won every race they entered and the two crews combined members to lead the Broulee team off in the life saver relay which Broulee went onto win convincingly.

ASRL

Three crews made semi finals at ASRL Open at Newcastle, Open Women, U23 Men & U23 Women

The U19's made the quarter finals.

Australian Championships

U23 women and U19's made the semi Finals which is a fantastic effort by both crews. The U23 ladies were very unlucky and were 1st and 2nd in every race before a very ordinary starting position by race officials cost the crew any chance to progress to the final. Three of the U23 women were still at School and 18 years or less with Alisha the only member at 19 and rowing for three months.

U19's were just piped to progress to the final but it was a great effort with three crews members their first season and all in Year 11 at school and 16 years old. Dean Scott stroke backed up in every carnival racing in U23 Men and U19's and was a great effort to compete and train in two crews.

U23 males were eliminated at the round three stage of racing.

Overall a fine season by the Broulee members and thanks to the committee for your support on the boat section.

Gary Pettigrove Boat Captain





Youth and Development NIPPERS REPORT

We need to start by saying a huge Thank you to our very capable Age Managers: Scott Elliott, David Hosking, Samantha Law, Tim McDonald, Jamie Griffiths, Shannon Doughty, Darren Browning and Peter Louttit. Without these people Broulee Nippers would not happen. Along with the Water Safety led by Garry Griffiths, the Age Managers are the backbone of our Junior program. So Thank you all!

We've had another season of learning and fun on the beach, with all of our nippers earning their respective Age group Awards on presentation Day. The Club now has 17 new SRC members who had already started patrolling by the end of the season.

This season saw Broulee Nippers take back the Dave Pheeney Junior Branch pointscore trophy again, with strong wins at all local branch carnivals. This was only brought about because we have such a dedicated group of Age Managers, Water Safety and parents, who are willing to travel and help out each time. Broulee nippers took home 38 branch medals, which was a big increase on last season. Cate Marques and Alex Law were awarded our Club Junior Lifesavers of the Year for 2012, while Madeline Grayson took out the coveted Zippos Award for Best and Fairest Nipper.

We are proud to announce that we have four new Broulee Junior Officials that will be helping to run carnivals next season. Please show your support to Glen and Amanda Smith, and Kirsty and Michael Campbell as they give some of their time to make things run fairly. Thank you all for stepping into that role.

The Far South Coast Interbranch team for 2011 involved Scott Senior, Abbi Dunn, Peter Griffiths, Abbey McDonald, Jayde Woolridge, Alex Law, and Madeline Grayson. They all competed well and a few made finals, which is a great result considering they are up against the best in the State.

It is with a little bit of sadness and a whole lot of good memories that David and I write this final juniors report in the role as Youth Coordinator. We have been lucky enough to have had great people around to help us over the years. Thank you for all the support we have received. Next season, Nippers will be ably run by a Committee and I'm sure they will continue to ensure that we make Broulee Nippers a productive and fun place to be. If you all support the incoming Committee as much as you've supported David and I over the past many years, I've no doubt that we are leaving Broulee Nippers in good hands.

Some of our Age Managers have listed a brief summary for their groups below.

The Under 8 Nippers had a great season with the majority of them completing their first year in Nippers. Each Sunday we had a good turnout with most joining in and having a go at all activities both sand and water. The season saw the Under 8 Nippers travel to many local carnivals and compete well in all events. They all had a great time and were enthusiastic and keen to have a go. The Under 8 Wade Relay teams won at all local carnivals which is a great achievement. We hope to see all of our Under 8 Nippers back next season.

The Under 9s this year were a small and challenging group. We had our ups and downs, but those that saw the season through had a great time.

The under 10s participated in some well managed carnivals and were proud in winning some challenging events. It was great to see them brave various water conditions and challenge their fears. They are acquiring some great skills and courage which they can build upon next season as they become more consistent. This group will really benefit and appreciate the new good quality boards the club has acquired. 2011/2012 was a great season!

Under 12 Nippers had a fine summer of Beach and surf activities. Each Sunday session was attended well which kept me busy. All enjoyed games as well as skill drills. The "Stuck in the Mud" game was frequently requested, and "Board rescue" was very popular. The emphasis has always been on fun activities and this was balanced with a serious approach to carnival participation. The Under 12 's did the club proud at all carnivals The Mollymook Carnival stood out as the most gruelling.

2011 / 12 has been another great year for our U13 Nippers with the newest members fitting in very quickly and making use of their newly taught surf life saving skills.

All members have excelled this year with everyone completing additional training to complete their "Surf Rescue Certificates" which will allow them to now start as patrol members in the 2012 / 13 season, after turning the age of 13. This has been a great journey with some starting as U6's building sandcastles to now doing full body rescues.

The U13's had 4 members go away to Red Head Beach as representatives for the Far South Coast Interbranch Team – with all of them proving very competitive at this level.

At local carnivals the U13's took out the overall points at all carnivals with many lifting themselves to new levels in both the water and on the beach.

I look forward to seeing them all return next season to finish their final year at Nippers before moving onto senior level — and now finally being able to use the big race boards.

Thank you again, and see you all on the beach next season. Dave and Wendy Law

Youth Coordinators



IRB Report

This year has seen a significant number of changes and improvements to our IRB's.

- Replacement of three blade propellers with four blade propellers. This makes the IRB safer with lower top end speed but better acceleration and less cavitation.
- o Replacement of foot straps with adjustable foot straps.
- Two motors fitted with crush tubes making the engine mount a lot stronger and less likely to snap in big surf.
- Two motors have had steering modifications to enable a tighter turning circle and greater manoeuvrability.

Over Winter the boats and motors will be serviced in preparation for next season.

Fuzzy

Secretary's Report

Apart from echoing what Geoff our President has said in his report this season, there is very little for me to say apart from a huge Thank you to Gordon Harris for being so supportive during this, my first year as Secretary.

Hopefully next season we can see even more members making use of the Club website for registration renewal as well as updates, news, photos, and minutes. In the near future you will see website links for donations as well as a hall hire contract and hiring details.

Instead of hosting a local branch carnival this season Broulee played host to a State run clinic called "Coaching the Coast". There were attendees from Illawarra, South Coast and the Far South Coast present, and although gruelling, everyone said it was a great experience with loads of skills and tips being learned.

After the accidental loss of two of our Club radios during the George Bass Marathon, we had purchased 2 new ones. One of which has since been accidentally lost. At this moment we are purchasing a further 2 radios to start next season with.

Thank you to all our members and members of the local Community who have shared in our successes this season.

Wendy Law Secretary

Surf Sports Report

The 2011/2012 season was action packed with Broulee again performing well not only in the local area but at Interbranch, Country, State and Aussie Title levels.

The season started mid-Winter for some of our Cadets and Masters competitors with some very cold ski sessions on the Tomakin River. The competition for the season began with Darren Browning, Diego Carrasco and Scott Elliott competing in the Coolangatta Gold in September, all competing well in trying conditions. The training really picked up in November with the Sydney Water Series starting. Billy Hughes-Tweedie, Perry Wignell and Annie Phillips all performed and competed well, greatly improving on last season's results. Competitors from Broulee then travelled up to South West Rocks for the Country Championships. Ben McKay, Billy Hughes-Tweedie, Perry Wignell, Annie Phillips Harry Phillips and Darcy Hughes all competed well. Broulee brought home a number of Gold medals in individual and team events.

Broulee also had a number of members selected in the Far South Coast Interbranch Team where training and race experience was really starting to show in their results. The carnival was held on the Central Coast with the team staying and competing together. This is a great experience for our younger competitors and many thanks must go again to Dave and Wendy Law for their commitment to the competitors in the Far South Coast Branch and the time they put into organising this team.

The local carnivals were held in the later part of Summer with Broulee showing its strength in all age groups. The first local carnival was the Joint South Coast, Far South Coast Branch Carnival held at Mollymook. The carnival went off well in good conditions with Broulee performing well. The next carnival was to be held at Malua Bay however due to bad weather and unsafe water quality it was unfortunately cancelled.

Pambula hosted the third carnival of the season starting in near perfect conditions and ending in a Summer Southerly buster. Again, Broulee performed well with many of the race positions being filled with Broulee Competitors.

The Branch Championship Carnival held at Tathra ended the season on a high note with Broulee again dominating the competition in all events. We again took out the Jack Beale Trophy with flying colours. Many thanks again to Dave and Wendy Law for all of their efforts in running the carnivals smoothly and efficiently.

The NSW State Championships were held in March with Broulee competitors Ben McKay, Billy Hughes-Tweedie, Annie Phillips and Perry Wignell doing us proud. All made finals with only the Surf God's stopping them from getting a medal.

The Australian Championships were the highlight of the year. The dedication and hard work put into training by Ben McKay, Billy Hughes-Tweedie and Perry Wignell and Annie Phillips paid off with all three making finals which is an exceptional effort and something they should be proud off.

The season finished off with 4 Broulee competitors competing in the Narrathon in Narrabeen with all competing well and getting some good results.

The Far South Coast Branch Presentation night was held on Saturday 16th June in Bermagui with Broulee winning a number of awards including:

Male Competitor of the Year (Ben McKay)
Female Competitor of the Year (Simone Elliott)

Coach of the Year (Darren Phillips)

Official of the Year (Dave Law)

Surf Life Saver of the Year (Anthony Griffiths)

Jack Beale Trophy for the highest pointscore Club of the Year

Most of the competitors winning one or more Branch medals

It was a big year for the Broulee competitors with outstanding results across all areas. Many thanks to Dave and Wendy Law for all of their efforts throughout the season. Congratulations and thank you to Darren Phillips for coaching everyone this year he has done a great job and the results speak for themselves. Thank you to all the competitors, coaches and officials for an exceptional season.

Scott Elliott Surf Sports Coordinator









BROULEE SURFERS SURF LIFE SAVING CLUB INC A.B.N. 62 456 466 445

FINANCIAL REPORT FOR THE YEAR ENDED 30 APRIL 2012

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BROULEE SURFERS SURF LIFE SAVING CLUB INC Financial Report for the Year ended 30 April 2012

COMMITTEE'S REPORT

Your committee members submit the financial report for the Broulee Surfers Surf Life Saving Club Inc. For the financial year ended 30 April 2012

Committee Members

The names of committee members throughout the year and at the date of this report are:

Geoff Wells Alan Veness Wendy Law Lynda McKay

Anthony Griffiths

Principal Activities

The principal activities of the association during the financial year were to provide surf life saving activities to members of the association, and to provide protection and safety to members of the public on its beaches.

Significant Changes

No significant change in the nature of these activities occurred during the year.

Operating Result

The operating profit for the year was \$7339.06

BROULEE SURFERS SURF LIFE SAVING CLUB INC STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30 APRIL 2012

	NOTE	2012 \$	2011	
Revenues from Ordinary Activities	1.5	0574.93	148377	
Changes in Inventories of Finished Goods and Work in Progress		(2675.22)	2904	
Raw Materials and Consumables Used	(3	0297.04)	(27204)	
Depreciation and Amortisation Expenses	(2	1202.00)	(15635)	
Other Expenses from Ordinary Activities	(9	0919.64)	(74898)	
Profit from Ordinary Activities Before Income Tax Expense		5481.03	33544	
Income Tax Expense Relating to Ordinary Activities	_			
Net Profit from Ordinary Activities after Income Tax Expense Attributabl to Members of the Company		5481.03	33544	
Total Changes in Equity Other than those Resulting from Transactions with Owners as Owners	2	5481.03	33544	

BROULEE SURFERS SURF LIFE SAVING CLUB INC NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2012

	2012 \$	2011 \$
NOTE I - Sales - Bar	31696.32	33235
NOTE 2 - Sales - Apparel	8615.00	7239

BROULEE SURFERS SURF LIFE SAVING CLUB INC STATEMENT OF FINANCIAL POSITION AS AT 30 APRIL 2012

	\$	2011 \$
CURRENT ASSETS		
<u>Cash</u> Cash in Hand	400.00	400
Cash at Bank CBA Society Chq Account	12201.24	4860
062650 10264994 Commonwealth Bank Term Deposit	66.32 32589.29	31027
CBA Society Chq Account 062650 102 669 22	10000.57	4,000.0
1100100 11001000	55257.42	36287
Receivables		
Trade Debtors		15575
Inventories Stock on Hand - Bar	4702.88	6737
Stock on Hand - Apparel	16318.50	16959
	21021.38	23696
TOTAL CURRENT ASSETS	76278.80	75558
NON-CURRENT ASSETS		
Property, Plant and Equipment Office Fitout - at Cost	7029.00	7029
Less Prov'n for Depreciation	(2879.00)	(2417)
Plant & Equipment - at Cost	4150.00 176478.85	4612 153885
Less Prov'n for Depreciation	(117844.00)	(102573)
Office Equipment - at Cost	58634,85 2995.00	51312 2995
Less Prov'n for Depreciation	(2866.00)	(2780)
Lifesaving Equipment - at Cost	129.00 59319.23	215 55951
Less Prov'n for Depreciation	(48927.73)	(43685)
Providence & Pittings at Cost	10391.50	12266 20668
Furniture & Fittings - at Cost Less Prov'n for Depreciation	20668.00 (20458.00)	(20318)
	210.00	350
TOTAL NON-CURRENT ASSETS	73515.35	68755
TOTAL ASSETS	149794.15	144313
TOTAL LIABILITIES	_	
NET ASSETS	149794.15	144313

BROULEE SURFERS SURF LIFE SAVING CLUB INC STATEMENT OF FINANCIAL POSITION AS AT 30 APRIL 2012

\$	2011 \$
	Sv.3
149794.15	144313
	\$ 149794.15

149794.15 144313

TOTAL EQUITY

BROULEE SURFERS SURF LIFE SAVING CLUB INC NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

BROULEE SURFERS SURF LIFE SAVING CLUB INC

NOTE 1 -- STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This financial report is a special purpose financial report prepared in order to satisfy the financial report preparation requirements of the relevant Act. The committee has determined that the organisation is not a reporting entity.

The report has been prepared in accordance with the requirements of the Corporations Act 2001, and the following applicable Accounting Standards and Urgent Issues Group Consensus Views:

AASB 1002: Events Occurring After Reporting Date

AASB 1018: Statement of Financial Performance

AASB 1020: Accounting for Income Tax (Tax Effect Accounting)

AASB 1025: Application of the Reporting Entity Concept and Other

Amendments

AASB 1031: Materiality

AASB 1034: Financial Report Presentation and Disclosures

AASB 1040: Statement of Financial Position

UIG

Abstract: Disclosure of Contingent Liabilities

No other Accounting Standards, Urgent Issues Group Consensus Views or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The report is also prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following material accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this report:

Property, Plant & Equipment

Each class of property, plant and equipment are carried at cost or fair value less, where applicable, any accumulated depreciation.

Property

Freehold land and buildings are measured on the fair value basis, being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction.

Plant and equipment

Plant and equipment are measured on the cost basis.

Depreciation

All assets, excluding freehold land, are depreciated on a straight line basis over their useful lives to the company.

BROULEE SURFERS SURF LIFE SAVING CLUB INC NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct materials, direct labour and an appropriate portion of variable and fixed overhead expenses.

	s	2011 \$
NOTE 2 - REVENUE		
Operating Activities Sale of Goods Interest	144176.85 0.07	141620
TOTAL REVENUE	144176.92	141620
Interest from: Other Persons	0.07	=
NOTE 3 - PROFIT FROM ORDINARY	ACTIVITIES	
Profit from ordinary activities before income tax expense has been determined	after:	
Expenses Cost of Sales	23696.60	20793
Depreciation Non Current Assets	21202.00	15634
Revenue and Net Gains Net Gain on Disposal of Property, Plant and Equipment		204
NOTE 4 - CASH Cash in Hand Cash at Bank	400.00 12201.24	400 4860
CBA Society Chq Account 062650 10264994	66.32	
Commonwealth Bank Term Deposit CBA Society Chq Account 062650 102 669 22	32589.29 10000.57	31027
002030 102 009 22	55257.42	36287
NOTE 5 - RECEIVABLES		-
Current		
Trade Debtors	-	15575
NOTE 6 - INVENTORIES		
Current Stock on Hand - Bar	4702.88	6738
Stock on Hand - Apparel	16318.50 21021.38	16959
	21021.38	23697

BROULEE SURFERS SURF LIFE SAVING CLUB INC NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

	\$	2011 \$
NOTE 7 - PROPERTY PLANT AND EQ	UIPMENT	
Office Fitout - at Cost Less Prov'n for Depreciation	7029.00 2879.00	7029 2417
	4150.00	4612
Plant & Equipment - at Cost Less Prov'n for Depreciation	176478.85 117844.00	153885 102573
	58634.85	51312
Office Equipment - at Cost Less Prov'n for Depreciation	2995.00 2866.00	2995 2780
	129.00	215
Lifesaving Equipment - at Cost Less Prov'n for Depreciation	59319.23 48927.73	55951 43685
	10391.50	12266
Furniture & Fittings - at Cost Less Prov'n for Depreciation	20668.00 20458.00	20668 20318
	210.00	350
	73515.35	68755
NOTE 8 - RETAINED PROFITS Retained Profits (Accumulated Losses)		
at the Beginning of the Financial Year	144313.12	110770
Net Profit Attributable to Members of the Company	5481.03	33543
Retained Profits (Accumulated Losses) at the End of the Financial Year	149794.15	144313

NOTE 9 - COMPANY DETAILS

The registered office of the company is: BROULEE SURFERS SURF LIFE SAVING CLUB INC

The principal activities of the company were .

Independent auditor's report for Broulee Surfers Surf Life Saving Club Inc.

To the members of Broulee Surfers Surf Life Saving Club Inc.

Report on the financial report

We have audited the accompanying financial report, being a special purpose financial report, of Broulee Surfers Surf Life Saving Club Inc., which comprises the balance sheet as at 30 April 2012, and the Income statement, statement of changes in equity/statement of recognised income and expenses and a summary of significant accounting policies, other explanatory notes and the committee declaration.

The responsibility of committee for the financial report

The committee of the entity are responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies described in Note 1 to the financial statements which form part of the financial report are appropriate to meet the financial reporting requirements of the Associations Incorporation Act (NSW) and are appropriate to meet the needs of the members. The committee's responsibility also includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. We conducted our audit in accordance with Australian auditing standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement. including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments; the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by (those charged with governance), as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting responsibilities under the Associations Incorporation Act (NSW). We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Donations and fundraising activities

Qualification

Cash receipts from donations and other fundraising activities are a significant source of revenue for the Broulee Surfers Surf Life Saving Club Inc. The Broulee Surfers Surf Life Saving Club Inc. has determined that it is impractical to establish control over the collection of cash donations and other fundraising activity revenue prior to entry in its financial records.

Accordingly, as the evidence available to us about revenue from these sources was limited, our audit procedures for cash donations and other fundraising activity revenue had to be restricted to the amounts recorded in the financial records.

Therefore we are unable to express an opinion on whether cash donations and other fundraising activity revenue obtained by the Broulee Surfers Surf Life Saving Club Inc. are complete.

Qualified audit opinion

In our opinion (except for the effects on the financial report of such adjustments, if any, as might have been required had the limitation on our audit procedures referred to in the qualification paragraph not existed), the financial report presents fairly in accordance with the accounting policies described in Note 1 to the financial statements, the financial position of the Broulee Surfers Surf Life Saving Club Inc. at 30 April 2012 and the results of its operations (and Its cash flows) for the year then ended 30 April 2012.

That the accounting and associated records have been properly kept during the year in accordance with the Charitable Fundraising Act 1991 and the regulations.

That monies received as a result of fundraising appeals conducted during the year have been properly accounted for and applies in accordance with the Charitable Fundraising Act 1991 and the regulations; and

At the date of this report there are reasonable grounds to believe that the organisation will be able to pay its debts as and when they fall due.

Name of Firm: Graeme Garland & Associates

Certified Practising Accountant Partner: Graeme Carland

Address: 1st Floor 8/9-11 Orient Street
Batemans Bay NSW 2536

Dated this 22nd June 2012.

BROULEE SURFERS SURF LIFE SAVING CLUB INC PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 APRIL 2012

	2012	2011
	\$	\$
INCOME		
Gross Profit Trading	7339.06	16174
Interest Received	0.07	and the same of
Profit on sale of Fixed Assets	127	205
Entry Fees	7270.00	
Catering / Bistro	11338.48	16854
Carnival	9642.00	4120
Donations	45781.40	61491
Fundraising	5327.50	2886
Grants	7136.35	1 1 1 1 1 1 1
Hire of Surf Club	3300.00	4430
Interest Received	1571.01	1037
Manuals	1527.00	1085
Memberships	14740.00	11989
Rent Received	1500.00	3000
Hire of Equipment		806
Miscellaneous Income	1129.80	
TOTAL INCOME	117602.67	124077
EXPENSES		
Accountancy	1100.00	
ASRL	93.40	56
Bank Charges	84.40	404
Bank Card Charges	483.00	83
Branch Payments / SLSA	100.00	107
Carnival Expenses	16069.15	14031
Catering Expenses	7102.79	8261
Cleaning, Rubbish Disposal	3120.26	1963
Depreciation	21202.00	15635
Donations	1800.00	
Electricity & Gas	3466.09	2368
First Aid	622.92	1204
Fundraising Expenses	2361.00	70
Fuel & Lubricants	-	401
General Expenses	9776.10	2581
Insurance	13449.03	9057
Internet	1071.30	1128
Licences, Registrations, Permits	481.00	22.22
Manuals	926.75	1612
Motor Vehicle Expenses	1009.80	6969
Printing & Stationery	1348.94	2014
Presentations, Photo's, Prizes	6458.93	4444
Repairs & Maintenance	15102.68	14945
Replacement Small Equipment	1939.91	243
Security	1270.20	300
Telephone	1226.99	1093
Training	455.00	1565
TOTAL EXPENSES	112121.64	90534
OPERATING PROFIT AND		
EXTRAORDINARY ITEMS	5481.03	33543
Retained Profits at July 1	144313.12	110770
PROFIT AVAILABLE FOR		
APPROPRIATION	149794.15	144313
RETAINED PROFITS	149794.15	144313

BROULEE SURFERS SURF LIFE SAVING CLUB INC TRADING STATEMENT FOR THE YEAR ENDED 30 APRIL 2012

	2012	2011 \$
TRADING ACCOUNT		
Sales - Bar Sales - Apparel	31696.32 8615.00	20000
pares rippares	0.775.00	
	40311.32	40474
LESS COST OF SALES		
Opening Stock - Bar	6737.60	7182
Opening Stock - Apparel	16959.00	13611
Purchases - Bar	20159.64	20085
Purchases - Apparel	10137.40	7118
	53993.64	47996
Closing Stock - Bar	4702.88	6737
Closing Stock - Apparel	16318.50	16959
	32972.26	24300
TOTAL TRADING PROFIT	7339.06	16174

